

**TOSHIBA**  
Leading Innovation >>>

**GSA** Contract Holder

Authorized State and Federal Supply Service IT  
Schedule Price List





## An Industry Leader That Understands Government Requirements

Effective communication is the cornerstone of most daily government activity, and powerful, reliable communications equipment can make a critical difference. When performance counts, you can count on Toshiba.

We offer a full range of flexible, high-quality communications systems—all with superior reliability. A recognized leader in telecom products, Toshiba has spent the last 130 years building a worldwide reputation for innovation and reliability. Maintaining our legendary product quality is a top priority—so your investment makes sense today and in the future.

Toshiba understands the requirements unique to government agencies and how to best support them. As a Toshiba government customer, you gain access to knowledgeable professionals who are trained in every aspect of Toshiba systems.

Our authorized network of Toshiba Telecommunications System Division (TSD) dealers will help you select, purchase, install, and service your critical communications equipment. They will work with you to ensure the efficiency and productivity of your systems.

You can also trust Toshiba to fully support your purchase—today and years from now.

Select Toshiba and you can count on these critical advantages:

- A nationwide network of over 400+ authorized Toshiba TSD dealers
- Specialized government account managers and customer service representatives
- A single point of contact for streamlined order processing and service
- A variety of procurement and payment options that meet specific needs
- Uniquely responsive service and support for optimal performance

Whether you purchase for government agencies at the Federal, State, County, or Local level, the Toshiba Government Communications Program is your source for comprehensive communications systems that can handle your information-management requirements.

## Government Purchasing Options

The Toshiba Government Communications Program offers several purchasing options designed to meet your specific requirements.

### GSA Schedule Purchases

If your organization is authorized to purchase from the General Services Administration (GSA) Schedule, the Toshiba GSA Schedule (contract number GS-35-F-0252T) offers a fast, easy purchasing path that eliminates time-consuming bids. Take advantage of these benefits:

- Standardized pricing for equipment and installation
- Simplified budget information for accurate purchase and installation forecasting
- A dedicated Toshiba government specialist to coordinate all aspects of your purchase
- When you order Toshiba communications systems through our GSA Program, you have several convenient payment options:
  - GSA SmartPay® purchase cards
  - Toshiba Financial Services leasing programs
  - GSA Advantage!® online ([www.fss.gsa.gov](http://www.fss.gsa.gov))
  - Discounts for prompt payments and bulk purchases



## Open Market Purchases

If you prefer to purchase on the open market, rather than through the Toshiba GSA Schedule, competitive pricing is also available through your local authorized Toshiba TSD dealer. These dealers can offer you affordable pricing as well as the benefits of Toshiba Financial Services Leasing programs.

## GSA MAS Contract Purchases

Through GSA's Multiple Award Schedule (MAS), contracts are approved and awarded rapidly. Open to all Federal agencies as well as State and Local organizations, those agencies and vendors who order using MAS contracts receive some unique benefits, including:

- Administrative savings and reduced acquisition cost
- No synopsis required
- Shorter lead-times and turn-times
- Compliance with various laws and regulations
- Volume purchase prices across an agency
- Wider selection of commercial services and products
- Access to the latest technology

Clients who qualify for MAS Contract purchases have these additional advantages:

- Meet competition requirements through pre-negotiated, best commercial rates
- Meet small business goals
- Offer easy payment options
- Keeps solicitation continuously open

Your Toshiba Government Communications Program dealer can help you determine if your agency is qualified to purchase through GSA MAS Contracts.

For recurring orders, your agency may realize additional savings by establishing Blanket Purchase Agreements (BPAs) under your GSA Schedule contract. A BPA streamlines the order process, reduces your administrative efforts by eliminating individual orders and payments, and lets you leverage your agency's buying power through volume purchases.

Government agencies awarding and administering contracts during emergencies are encouraged to seek out prequalified GSA contractors. Please see the May 2007 Emergency Acquisitions Guide, developed by the Office of Federal Procurement Policy and released by the Office of Management and Budget (OMB), available at [www.whitehouse.gov/omb/procurement/guides/emergency\\_acquisitions\\_guide.pdf](http://www.whitehouse.gov/omb/procurement/guides/emergency_acquisitions_guide.pdf), for information.

## GSA Disaster Recovery Purchasing Program

- State and local government entities may purchase a variety of products and services from GSA contracts for recovery from a major disaster, terrorism, or nuclear, biological, chemical, or radiological attack
- State and local government entities may use GSA Schedule contracts to purchase products and services in advance of a major disaster
- State and local government entities are responsible for ensuring that the products or services purchased are to be used to facilitate recovery  
[www.gsa.gov/portal/category/100743](http://www.gsa.gov/portal/category/100743)

## Cooperative Purchasing Agreements

- Toshiba is an Authorized vendor for multiple state and national Cooperative Purchasing Agreements that bring cooperative procurement services to their membership organizations
- Considerable time and effort is saved in the solicitation of vendor responses and RFP analysis
- The agreements provide nationally leveraged volume purchasing discounts with contracted terms and conditions
- And these agreements provide the best value for the procurement dollar

Cooperative purchasing contracts offer cooperative efficiencies that result in lower prices, better overall value and considerable time savings.

Contact us for e-Rate assistance!  
[www.telecom.toshiba.com/government](http://www.telecom.toshiba.com/government)



## Toshiba Authorized Dealer Network

Toshiba Telecommunication Systems Division sells award-winning IP communication solutions, IP and Digital telephones, video collaboration tools, office mobility products, and voice mail systems through our Authorized Dealers. Toshiba Dealers focus on providing the best possible customer experience. With over 40 years of experience, Toshiba's Telecommunication Systems Division and our authorized dealer network can provide your business with world-class IP communication solutions.

## Fulfilling Our Responsibility as a Global Enterprise

Toshiba is committed to playing a leading role in helping establish a sustainable society. At Toshiba, we recognize the Earth is an irreplaceable asset, and we believe it is the duty of humankind to hand it over to future generations as we found it, if not in better condition. Accordingly, Toshiba promotes solid environmental management practices across all our products and business processes focusing on: prevention of global warming, control of chemical substances, and efficient utilization of resources.

At Toshiba, we are very proud of our commitment and our ongoing activities to help protect the environment. We firmly believe in the importance of a commitment to environmental excellence as well as a clear understanding of how our environment is affected by what we do. With this in mind, Toshiba strives at all times to create products that will have minimal environmental impact throughout their lifecycles. Toshiba's products passed a rigorous environmental performance survey, and we're proud to offer them to you as part of our Green-compliant portfolio.



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Telecommunication Systems Division

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To locate an Authorized Dealer, call: (800) 222-5805  
National Accounts (800) 234-4873  
[www.telecom.toshiba.com](http://www.telecom.toshiba.com)

To Reach A Government Sales Manager,  
call: 800-535-5039

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